



What's New at IRBsearch

IRBsearch Sponsors the 2009 *PI Business & Marketing Secrets Revealed Seminar Tour*

IRBsearch is proud to sponsor the 2009 [PI Business & Marketing Secrets Revealed Seminar](#) tour presented by Jimmie Mesis, editor-in-chief of PI Magazine.

Date	Location
April 2	Waukesha, WI - Country Springs Hotel
April 18	Birmingham, AL - Holiday Inn Birmingham Airport
May 2	Baltimore, MD - location TBA
May 30	Freehold, NJ - PI Magazine Corporate Office
June 18	Nashville, TN - Sheraton Downtown (More dates to be added)

During these special one-day events, learn how to:

- Increase your hourly rate and get larger retainers without losing clients
- Convert more phone inquiries into clients
- Get cases from lawyers
- Get cases from insurance companies
- Turn a \$10 database search into a \$250 - \$750 Intelligence Report
- Get cases from the internet

[Click here to register today!](#) Space is limited. The registration fee for each seminar is \$150 for all state and national association members and PI Magazine subscribers. All others, including tickets at the door, are \$185.

For additional information about the tour, PI Magazine, or Jimmie, visit www.PImagazine.com.

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IRBtv Sneak Peek -- Professional Bail Agents of the United States, Las Vegas, NV

Visit our [conferences page](#) on IRBsearch.com to see a sneak peek of IRBtv, a video blog highlighting the association conferences we attend. The current IRBtv video features the 2009 Professional Bail Agents of the United States Winter Conference in Las Vegas, NV. Selected interviews include: President, Linda Braswell; Co-Founder, Armando Roche; and Secretary, Gene Newman.

IRBstore Gift Certificates Now Available

Introducing the perfect gift for your co-workers and industry friends: IRBstore.com gift certificates! Purchase certificates in any amount by visiting www.IRBstore.com and clicking the "Gift Certificates" tab located on the left side of the screen. Once the purchase is complete, IRBstore.com will email either you or the recipient the certificate.

For more information, please visit www.IRBstore.com, call 866.946.9951, or email customerservice@irbstore.com.

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Webinar Schedule

Need IRBsearch Training?

Register for classes today! As always, all training sessions are complimentary. Our classes cover running reports, popular searches, the comprehensive report, advanced search techniques, and the best practices for using IRBsearch. See our schedule below.

Date	Time	Topic
April 8	2:00 PM EDT / 11:00 AM PDT	Best Practices
April 16	4:00 PM EDT / 1:00 PM PDT	Popular Searches
April 22	2:00 PM EDT / 11:00 AM PDT	Running Reports
April 28	4:00 PM EDT / 1:00 PM PDT	Best Practices

[Click here to register.](#)

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Featured Product

This Real Time GPS tracking device is not a ping-based product but a true GSM/GPRS+GPS system that is fully functional in the USA, Puerto Rico, Canada, Europe, Australia, Asia, and the Middle East.



The SleuthGear™ Live Vehicle Tracking device updates its location every 10 seconds while you watch it in real-time using the web-based application, US Fleet Tracking. It is very easy to use because there is no software to install. Included are intuitive features like virtual fence alert zones and speed alerts sent via SMS text message or email. Also included are individual vehicle and enhanced vehicle reports, start/stop vehicle reports and more.

[Read more >>](#)

Want to know about more special offers and featured products from IRBstore.com? [Click here to sign up for alerts.](#)

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Up Close & Personal

Leonard Padilla Bounty Hunter

Leonard Padilla has established a reputation in the bail industry as the "World Famous Bounty Hunter." For over 32 years, he has been providing bounty hunter services and has captured over 4,000 fugitives in his lengthy career. He has appeared in movies and television, including CNN's *Nancy Grace*, and *Bounty Hunters*: his own reality show with partner Rob Dick which aired on the National Geographic Channel.



Padilla has also testified in court as an expert from the bail bond industry and has been instrumental in seeing legislation passed in the California legislature to improve the ability to capture fugitives in other states and abroad.

He served in the US Air Force from 1957 to 1963. Leonard obtained a law degree from Lincoln Law School in 1980. In 1982, he opened the Lorenzo Patino School of Law with Attorney Doug Nareau, Heman Smith, and Judge Lorenzo Patino. The Lorenzo Patino Law School provides an affordable legal education for those wishing to practice law. Leonard is currently the Chairman of the Board of Trustees.

Since returning from Florida where he was working on the case of missing toddler Caylee Anthony, Leonard has resumed casting his net on several fugitives wanted on heinous crimes from child molestation to gang murder. More recently, he and his crew have solved three difficult cases involving fugitives who fled beyond the US border and returning a 16 year old runaway to her music producer parents. Leonard has also been asked to become involved in the Hayleigh Cummings case, another missing child out of Florida.

To learn more about Leonard, visit www.leonardpadilla.net.

Is there someone you would like to see featured? [Let us know by clicking here.](#)

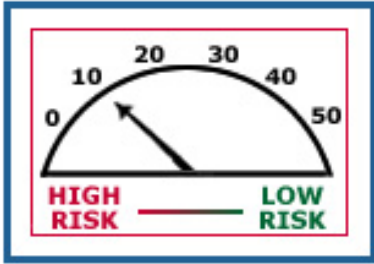
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Did You Know?

InstantID® for People & Businesses

InstantID® combines verification, validation and risk detection processes to instantly authenticate consumer and business identities, spot potential fraud or identity theft, and automatically flag discrepancies found on a person's data, such as: Invalid SSN, SSN issued prior to birth, SSN associated with a different person, deceased SSN, Invalid address(es), disconnected phones (cell or land lines). InstantID® gives you an information score with potential risk indicators, rather than a pass/fail designation.



Business InstantID® helps you make connections between businesses and their authorized agents. Business InstantID® also provides a score that's more useful than pass/fail. The FraudDefender® score further flags high-risk warnings for

business and consumer information. The higher the score, the more verified data is, allowing you to be confident in your business decisions.

For more information about this feature, call us toll-free at 800.447.2112. You may also email us at customerservice@irbsearch.com.

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In the News

Top 5 Reasons to Use a GPS Tracking Device

By: Chrissy Krampert, IRBstore.com

GPS tracking devices are more popular today than ever before. With advanced technology and discreet products, you can track your subject from the comfort of your home or office. Here is a list of top five reasons for using a tracker:

- Easy project management. Got more than one project at one time? Our live tracking devices give you an edge while managing multiple clients. Leverage our technology so you can focus on building your business.
- Real Time means right now. The technology in our devices is so advanced, you'll get a real time text message, not a telegram, when the subject you're tracking arrives.
- Covert has never been so small. Most of our devices fit in the palm of your hand. Gone are the days of ducktaping a device to a bumper; use one of our small magnetic boxes and get the job done.
- Affordability. No matter if tracking is a cornerstone of your business model or an occasional pick up, our devices offer a plan for every budget.
- Customer Service. We live in a time of instant gratification. You won't have to wait even an hour to update your client. Immediate service is hard to beat.

To learn more about GPS tracking devices from IRBstore.com, visit www.IRBstore.com, call 866.946.9951, or email customerservice@irbstore.com.

Legislative Watch--3 Month Review

By: Kristen Gilley, IRBsearch

IRBsearch tracks state legislative issues across the nation. From the private investigator and bail industries to process server, repossession, and judgment recovery businesses, we continually search for articles of interest for you. We've been watching the following bills over the past three months.

Georgia HB 16: Electronic Tracking Device; Location of Person Without Consent; Prohibit

HB 16, sponsored by Representative Kevin LeVitas (D), would prohibit the use of GPS tracking devices without the person's consent. Law enforcement would be exempt from this law, as would parents and legal guardians of a child, and employers with company vehicles. HB 16 was passed in the House March 12, 2009; it was read and referred in the Senate March 17th. It was reported favorably by the Senate Committee and read a second time March 26th.

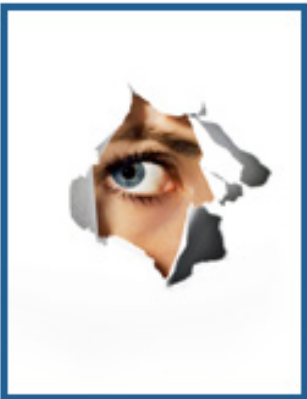
[Learn more >>](#)

Georgia HB 147: Bonds or Recognizances; Forfeiture; Relieve Surety from Liability

Representative Willie Talton (R) proposed HB 147 January 27, 2009. The bill states that the clerk of court in which a bond forfeiture occurred would be responsible for the notification of an execution hearing. If notification is not served as specified, the bondsman would be relieved of the financial liability associated with the bond.

The House passed the bill March 5, 2009; it was read and referred in the Senate March 9th; the Senate Committee reported favorably March 25th. The bill was then read a second time.

[Learn more >>](#)



Connecticut SB 723: 10 Percent Cash Bail

SB 723 proposes a way for offenders to be released from jail minus the bondsman. The bill, sponsored by Senator John Kissel, would allow defendants or someone on his or her behalf to post 10 percent of the amount called for by a surety bond, thus eliminating the need for a bail bondsman. SB 723 was referred to the Joint Committee on Judiciary and a public hearing was scheduled to take place March 16, 2009. No updates have been released since then.

[Learn more >>](#)

Texas HB 1069: Relating to Service of Process in this State

This bill filed by Representative Dan Flynn February 5, 2009 deals with the prerequisites of process servers in Texas. It was sent to the Judiciary & Civil Jurisprudence Committee February 24th.

[Learn more >>](#)

North Carolina SB 9: Amend Peeping Tom Law

Introduced by Senator Julia Boseman (D), SB 9 proposes to amend the Peeping Tom Law (North Carolina GS 14-202). Private investigators would now be prohibited from "secretly peeping into a room occupied by another person." Currently, PIs are allowed to photograph and film the inside of houses through windows. The bill was filed January 28, 2009 and was referred to the Judiciary I Committee January 29th.

[Learn more >>](#)

HR 414: Camera Phone Predator Alert Act

Introduced January 9, 2009 by Representative Peter King (R-NY), this bill would require all cell phones with cameras to making a clicking or tone sound when a picture is taken. According to the bill, "children and adolescents have been exploited by photographs taken in dressing rooms and public places with the use of a camera phone." It has been referred to the House Committee on Energy and Commerce (January 9th).

[Learn more >>](#)

S. 2495: Bail Bond Fairness Act of 2007

We first reported on the the Bail Bond Fairness Act of 2007 in our [Fall 2007 newsletter](#). The bill was passed in the US House of Representatives June 25, 2007. It did not get voted on in the US Senate, therefore ending the opportunity to be passed during the 110th Congress January 2, 2009.

[Learn more >>](#)

Know of something we need to put on our watch list? [Email us!](#)

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Upcoming Conferences

Stop by the IRBsearch booth at the following conferences. The red asterisk (*) indicates an IRBsearch training session.

- Professional Association of Wisconsin Licensed Investigators Annual Conference | April 2 - 4 | Country Springs Hotel, Water Park & Convention Center | Waukesha, WI | www.pawli.com*
- Georgia Association of Professional Private Investigators Spring Seminar | April 24 | Chattahoochee Technical College | Marietta, GA | www.gappi.org*
- National Association of Professional Process Servers Annual Conference | April 30 - May 2 | Rio Hotel & Casino | Las Vegas, NV | www.napps.org
- Associations One Investigations & Security Conference | May 13 - 15 | Detroit Marriott at the Renaissance Center | Detroit, MI | www.associationsone.org
- Florida Associations of Licensed Investigators Annual Conference | May 21 - 24 | Renaissance Orlando Airport Hotel | Orlando, FL | www.fali.org*

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Comments?

We welcome your feedback! If you have any comments or concerns about the contents of this newsletter, please share them by emailing us at marketing@irbsearch.com.

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